

INDIANA BUSINESS PREFERENCE (IBP)
(IC 5-22-15-20.5)

When a vendor claims the IBP they must indicate which provision qualifies them for this preference. The request should be evaluated in the following manner:

1. A business whose principal place of business is located in Indiana.
 - Check line # 6 on the IEI Form – must say Indiana. If line #6 says anything other than Indiana they cannot claim this preference under this provision. You may also check the Secretary of State Business registration site.
2. The majority of its payroll (in dollar volume) is paid to residents of Indiana.
 - Line # 14 & #15 must be complete. Divide line #14 by line #15 to calculate the percentage. This percentage must be greater than 50% to qualify for the preference under this provision.
3. Employs Indiana residents as a majority of its employees.
 - Line # 12 & #13 must be complete. Divide line #12 by line #13 to calculate the percentage. This percentage must be greater than 50% to qualify for the preference under this provision.
4. Significant capital investment in Indiana.
 - #24 of the IEI form must be completed. The vendor must include a description of the capital investment, including the amount of the investment and why it should be considered significant.
5. Substantial positive economic impact in Indiana.
 - Line # 25 of the IEI Form must be completed. The vendor must include a description of the positive economic impact including an estimate of the amount of the economic impact and why it should be considered substantial.

Line # 24 & #25 are subjective areas and may need additional evaluation by the IDOA Procurement Division.